

SPONSOR CHECKLIST:

Support Your New Consultant to Jump Start!



STEP 1: SET UP SHOP!

Right away--Set up first call/contact to find out more about them and why they joined Jordan Essentials. You also want to know what they want their new side gig to do for them and/or their family.

THEN, SUPPORT YOUR NEW TEAM MEMBER TO:

- Set up social media accounts.
- Create VIP page.
- Join the JE Community Connection FB group.
- Set up back office.
- Set up banking info.
- Be aware of Jump Start dates.
- Set their launch event date and/or join your Mega Party. Be sure to host coach them like you would one of your own hosts so they know how to get their friends and family to attend.
- Receive team training dates and Company training dates.
- Find their way to the New Consultant section of JEU so they can begin their online training.

STEP 2: SHOUT IT OUT!

- Has your new team member scheduled or done a Facebook or Zoom LIVE Open the Box reveal?
- Now's a great time to explain our Host Rewards program to your new team member so they can share it with their family and friends and fill their calendar.

STEP 3: START WITH PRODUCTS!

Schedule another connection call/contact to be sure your new team member:

- Shares their samples. Give them tips and ideas on how to get samples into as many hands as possible.
- Knows how and when to follow up with those they've given samples to. Follow up is key!
- Knows the monthly Consultant/Host specials and show them where to find them in JEU.

STEP 4: SHARE DAILY!

- Connect with your new team member to give them ideas on how to share the benefits of booking a party/event in their VIP group. Scheduling more ways to share JE products NOW is so important to get their momentum going.
- Teach them to follow up with anyone who's placed orders and share the benefits of booking their own party/event. We're not just in the business of doing parties/events, we're also in the business of getting parties/events. Their goal is to keep adding parties/events to their calendar.

STEP 5: SHOW THE WAY!

- Teach your new team member that people are going to be excited by their excitement about JE. Give them ideas on how to create interest for others to want to learn more about becoming a Jordie.
- Be sure they know how to close their parties/events so they can take advantage of all the earnings in their Jump 20, Jump 40 and first 100 days!