

Jordan Essentials

Recognition and Engagement Calendar for Leaders

Recognize what you want to be repeated! Repeat what you want them to remember!

<p style="text-align: center;">Week 1 - by the 8th</p> <p>Recognition Ideas: (Previous MONTH)</p> <ul style="list-style-type: none"> ● Personal Volume ● Top in Sales or everyone over \$____ ● All Recruiters ● Sales Clubs (\$500 Club, \$1000 Club, etc.) ● New Promotions <p>Engagement Ideas:</p> <ul style="list-style-type: none"> ● Welcome and coach New Consultants ● Coach those working for a promotion ● Promote Your Team Meeting ● Go LIVE in your group and share tips on how to promote this month's promotions ● Share a Team and/or Personal Challenge 	<p style="text-align: center;">Week 2 - by the 15th</p> <p>Recognition Ideas: (Previous WEEK)</p> <ul style="list-style-type: none"> ● Those who have already earned and are close to Green by 15 ● Jump Start Achievers <p>Engagement Ideas:</p> <ul style="list-style-type: none"> ● Coach and message your business builders and those working for a promotion ● Coach and message new consultants in their first 40 days ● Recognize Jump Start Achievers ● Promote Monday Night Live ● Share a video or training tip from JEU
<p style="text-align: center;">Week 3 - by the 22nd</p> <p>Recognition Ideas: (Previous WEEK)</p> <ul style="list-style-type: none"> ● Recognize Green by 15 Achievers ● Recognize current month recruiters and repost the join special <p>Engagement Ideas:</p> <ul style="list-style-type: none"> ● Welcome and coach New Consultants ● Coach those working for a promotion ● Promote Your Team Meeting ● Go LIVE in your group with a motivational minute to finish the month strong 	<p style="text-align: center;">Week 4 - by the 29th</p> <p>Recognition Ideas: (Previous WEEK)</p> <ul style="list-style-type: none"> ● Recognize and remind those who are near a commission level increase (\$1000, \$200, \$3000) ● Recognize Jump Start Achievers <p>Engagement Ideas:</p> <ul style="list-style-type: none"> ● Coach and message your business builders and those working for a promotion ● Coach and message new consultants in their first 100 days ● Recognize Jump Start Achievers ● Promote Monday Night Live